



The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals

By Weldon Long

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The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals By Weldon Long

How to achieve wealth, happiness, and peace of mind through personal responsibility

The Power of Consistency is based on the fundamental premise that private declarations dictate future actions. In other words, we tend to take actions with the thoughts and beliefs we consistently have, and the cumulative results of those actions eventually create the quality and circumstances of our lives and businesses. Therefore, transformative change in life and business is possible when we reconstruct our minds and take responsibility for its content.

- Lays out a simple process—the Personal Prosperity Plan—to create powerful results in your life and business
- Explains the power of focus and your subconscious mind
- Outlines a four step process: focus, emotional connection, action, responsibility

The Power of Consistency teaches you how to create a Personal Prosperity Plan, get deeply emotionally committed to the plan, and take *consistent* action toward implementing the plan for improved sales and business performance.

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The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals By Weldon Long Bibliography

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Editorial Review

From the Inside Flap

It's easy to blame failures on external circumstances. But the fact of life is, bad things happen to good people. The most successful people didn't get where they are by miraculously avoiding every obstacle in life. They succeeded by mastering a Prosperity Mindset that prepared them to overcome challenges and thrive in the face of adversity—consistently.

The Power of Consistency is based on the fundamental premise that private declarations dictate future actions. In other words, we tend to take actions with the thoughts and beliefs we consistently have, and the cumulative results of those actions eventually create the quality and circumstances of our lives and businesses. Therefore, transformative change in life and business is possible when we reconstruct our minds and take responsibility for its content.

The Power of Consistency lays out the Personal Prosperity Plan, a simple process to create meaningful results by unleashing the power of focus and your subconscious mind. Taking you step by step through the FEAR process—focus, emotional connection, action, and responsibility—this book will teach you:

- How to get focused on what you want
- How to become deeply emotionally committed to achieving your goals
- The value of a Quiet-Time ritual
- How to take consistent action toward reaching your goals
- How to take responsibility for the decisions that define you when faced with the inevitable challenges in business

You'll find that your life reflects your thoughts and the words you repeat to yourself. Wealth, happiness, and peace of mind are well within your reach. Manifest a Prosperity Mindset, and let that mindset drive you to become exceptional. With *The Power of Consistency*, the possibilities for your life and your business will become endless.

From the Back Cover

Praise for *The Power of Consistency*

"I read Weldon Long's *Power of Consistency* and highly recommend the book. It has a message that instructs you to live a better life. You do not do the correct thing sometimes or most of the time but use the power of consistency every time. Just say what you are going to do and do what you said. A profound message for today!"

—**Don M. Green**, Executive Director, The Napoleon Hill Foundation

"I was inspired and thrilled to meet Weldon Long. I'm convinced that he has a very special mission in life."

—**Dr. Stephen Covey**, author of *The 7 Habits of Highly Effective People*

"To succeed, thrive, and prosper, you need to be consistent, insistent, and dedicatedly persistent. You will then be able to overcome all the odds against you. My friend, Weldon Long, has done all that, motivating

you to go over, under, around, or through all obstacles by reading his brilliantly inspired book. To become the person of your dreams, read, absorb, and take ownership of Weldon's ideas and turn them into your self-initiative plan-of-action and absolute result-getting."

—**MARK VICTOR HANSEN**, founder and co-creator of the bestselling series *Chicken Soup for the Soul*®

"The shortest distance between you and success is the road map laid out in this book by Weldon Long. Don't start your journey without it."

—**RICHARD FENTON** and **ANDREA WALTZ**, coauthors of the #1 Amazon "Sales" bestseller *Go for No!*

"Sales and business productivity are enhanced by the right mindset. Long's new book, *The Power of Consistency*, walks you step by step through the process of creating a prosperity mindset, which is vital to improved performance. If you are ready to improve your sales results, I highly recommend you read *The Power of Consistency*."

—**LAURA STACK, MBA, CSP**, author of *What to Do When There's Too Much to Do*

About the Author

In 2003, **WELDON LONG** walked out of prison, broke and homeless. By 2009, he had built an Inc. 5000 company with over \$20,000,000 in sales. His incredible journey from poverty and homelessness to a life of wealth, happiness, and peace of mind is the result of creating an unstoppable Prosperity Mindset, which is embodied in *The Power of Consistency*. Mr. Long is an entrepreneur, dynamic speaker, and an award-winning author. Find out more at www.weldonlong.com.

Users Review

From reader reviews:

Dewey Newkirk:

In this 21st hundred years, people become competitive in each and every way. By being competitive today, people have to do something to make them survive, being in the middle of the particular crowded place and notice by surrounding. One thing that sometimes many people have underestimated it for a while is reading. Sure, by reading a guide your ability to survive improve then having chance to stand than other is high. In your case who want to start reading a book, we give you this specific *The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals* book as basic and daily reading guide. Why, because this book is greater than just a book.

Gary Stark:

Spent a free time to be fun activity to complete! A lot of people spent their spare time with their family, or all their friends. Usually they doing activity like watching television, planning to beach, or picnic inside park. They actually doing same every week. Do you feel it? Do you want to something different to fill your current free time/ holiday? Could possibly be reading a book is usually option to fill your cost-free time/ holiday. The first thing you ask may be what kinds of e-book that you should read. If you want to try out look for book, may be the reserve untitled *The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals* can be good book to read. May be it can be best activity to you.

Glenna Monaghan:

The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals can be one of your starter books that are good idea. All of us recommend that straight away because this guide has good vocabulary that may increase your knowledge in vocabulary, easy to understand, bit entertaining however delivering the information. The article author giving his/her effort to get every word into pleasure arrangement in writing The Power of Consistency: Prosperity Mindset Training for Sales and Business Professionals however doesn't forget the main level, giving the reader the hottest and based confirm resource facts that maybe you can be one among it. This great information can drawn you into brand new stage of crucial pondering.

Maryann Warren:

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